



**The Old Telephone Company, Inc.**  
*Yesterday's Service with the Technology of Tomorrow*

1200 C Agora Drive #248  
Bel Air, Maryland 21014-686  
(410) 426-2400 FAX (410) 444-1686 (800) 395-9559

Mid-Atlantic Venture Assoc.

6/25/2012

2345 York Rd., Suite B11

Timonium MD 21093-

Kathy

(410) 560-5855

Quote Number 104111

Part Number	Part Description	Quantity	Unit Price	Extended Price
90-05787	Zultys Small Business Package 4X4 w/8 user, 5 Mxie,1 fax and 2 Moble Licenses	1	\$3,650.00	\$3,650.00
ZIP55I	144X75 Pixel LCD 6 hard keys, 6 soft keys, 9 call apearances w/headset jack	3	\$240.00	\$720.00
24PTHPHUB	24 PORT ETHERNET SWITCH	1	\$640.00	\$640.00
Zip53e	Zultys Zip53e Set w/o power	7	\$89.00	\$623.00

<b>Sub Total</b>	\$5,633.00
<b>Labor Charge</b>	\$650.00
<b>Installed Price</b>	\$6,283.00
<b>Trade In (If Applicable)</b>	\$450.00
<b>Grand Total (Not Including Tax)</b>	<b>\$5,833.00</b>

**Price Includes Equipment listed, Installation, Training, Premier 5 Year Warranty and a 1 Year Encore Maintenance Policy**

Number of Lines 4

Total Number of Ports 10

Total Number of Ports 14

### Payment

<b>50 % of purchase price due at time contract is signed</b>	\$2,916.50
<b>50 % of Sub Total price due upon delivery of equipment</b>	\$2,591.50
<b>Remaining balance, extras and sales tax due upon completion</b>	\$325.00

### Training

Before the installation of your telephone system we will schedule to be on-site to train individuals on how to use their telephones. After the installation on a scheduled basis we will be available to answer any questions or go over any training issues.

### Warranty

A Premier Five (5) Year Warranty is included for all new systems. The warranty covers replacement and repair of defective equipment caused by mechanical or electronic failure damage caused by lightening, power surge, flood, fire tornado, earthquake, abuse or misuse. Warranties do not provide reimbursement for preventative maintenance, software correction or programming, moving or adding equipment, installation of equipment, or damage due to moving, adding installing or repairing equipment, pest infestation, unattended property in an unattended vehicle, nuclear war, war or government seizure, water transport, theft, dishonesty of insured, scratching or marring. Warranties will not extend to breakdowns caused by inappropriate installation, exposure of the equipment to environmental conditions, including temperature extremes or exposure to weather or other conditions for which the equipment is not designed, as specified by the manufacturer. Warranties will not extend to old wiring or cabling, batteries, fuses and surge protectors. Warranties will not extend to software materials, removable media, or programs, data or other material contained on the removable media, including records, removable disks, tapes, films, or cassette, nor labor for programming, reprogramming, or backup. In no event will the Administrator be liable for any incidental or consequential damages to The Old Telephone Company customer. A warranty is not a service contract or a replacement for The Old Telephone Company, Inc. Encore Maintenance. The total financial reimbursement of all reimbursement payments made during the term of a warranty shall not exceed the original cost of the equipment covered by a warranty. All refurbished equipment is warranted for a period of 90 days from the date of installation unless otherwise stated.

### Leasing

The Old Telephone Company, Inc. works with several leasing companies. All rates quoted below are subject to their approval. All customers must have credit approved by the leasing company. Any and all work proceeding prior to approval of the leasing company shall be treated as a cash sale with the same payment schedule as listed above. The lease will be prefunded for at least 50% prior to the installation. Many leasing companies will not accept a lease under \$2,000.00. Terms on leases over \$2,000.00 can be authorized for as long as 60 months or as short as 12 months. The lease prices below are based on a 10% security deposit that will equal the buy out. Maintenance is included for the first year only on the lease, after that time a separate maintenance contract should be signed. Other lease options are available upon request. If purchasing through a leasing company, the purchasing company agrees to accept and release all acceptance documents to the leasing company within (5) business days of installation.

Lease 24	\$304.42	Lease 48	\$159.07
Lease 36	\$208.70	Lease 60	\$137.08

### Terms and Conditions of Sale

The prices and terms of this agreement are not subject to verbal changes or other agreements unless approved in writing by an officer of The Old Telephone Company, Inc. Typographical errors are subject to correction. Purchaser agrees to accept overages or shortages not in excess of ten percent (10%) to be charged pro-rata. Purchaser assumes liability for patent and copyright infringements when goods are made to customer specifications. If quotation specifies material to be provided by customer, ample allowances must be made for reasonable spoilage and material must be of suitable quality to facilitate efficient production. Conditions not specifically stated herein will not be binding on The Old Telephone Company, Inc. Deposits not received within 30 days of the date of contract will be considered a cancellation of the listed equipment. Equipment signed for on this agreement and then canceled for any reason is subject to a twenty-five percent (25%) restocking fee. The purchaser agrees to accept full responsibility for any and all fees associated with collections if the account is not paid in accordance with terms set forth in this agreement. The Purchasing party will be responsible for all sales tax.

### Approval

These terms apply to all pricing included and attached. All of the above terms are agreed to by both parties signed below.

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The Old Telephone Company

6/25/2012

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